

Case Study : IT Security Upgrade Reduces Costs While Improving Security Posture

Security Refresh Included Frontline Support . "We Added a Security Team Without the Head-Count"



Executive Summary

Austbrokers invested in virtualisation technology to reduce management costs and contribute to a "greener" environment. Virtualising hardware security appliances controlling Anti-Virus and Web Filtering was their next task. Content Security installed an evaluation of Trend Micro's InterScan Web Security Virtual Appliance. Evaluation and testing of the solution exceeded the Key Performance Indicators (KPI's) set by the IT Team. Content Security and Austbrokers defined support levels and scheduled health checks. Overall security has improved and Austbrokers now has access to a dedicated team of IT Security Professionals. This partnership continues with collaboration on IT Security projects in various stages of development.

Client

Austbrokers employs 500 and turns over more than \$1.2Bn in insurance premiums and administers managed funds exceeding \$200M in capital. The company has grown rapidly through acquisition. This partnership model of owner/managers has seen Austbrokers growth exceeding industry benchmarks by a wide margin

Business Driver

Data Centre consolidation met technology and corporate citizenship goals. Reduction in costs whilst reducing carbon footprint was good for the bottom line and the environment. Upgrading of current Security Appliances and a review of the companies Security Posture was undertaken.

Selection

Scalability and modularity in design that future proofed the investment was critical. Austbrokers was growing fast. Protection of company Intellectual Property was a given. New risks had emerged in the security landscape since installation of the current solution and these must be planned for. The state of the economy made extra head-count impossible. Support offered by the Integrator to complement the in-house skills was vital. Critical to the selection process was Central Management and Reporting.

Deployment

The solution rollout to 500 clients was completed after business hours. The upgrade was transparent to users.

Summary

Cost savings were realised immediately. Better overall IT Security was good for a risk based business. Many manual processes were automated. The IT Team have more time to deliver support to the revenue creation requirement of the business. Improvements in reporting justified the expense of the upgrade. Austbrokers now have an IT Security team on call without the added expense of full-time employees.

About

Content Security have been delivering IT Security Solutions and expertise to Government, Education & BRW Top 2000 companies for more than 10 years.



"Content Security explained the security risks and challenges their clients face. They were identical to ours"

Peter Davies
Chief Information Officer
Austbrokers

" The exchange of knowledge between our teams has proved invaluable. We now look at our IT Security from a completely different perspective"

Mike Davies
IT Operations Manager
Austbrokers



Austbrokers are an eminent Insurance Brokerage Firm headquartered in North Sydney, Australia. The group employs over 500 staff and turns over in excess of US\$1Bn annually.